**ROB GREENHALGH – FINSTECH LTD**

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A dynamic and innovative Professional with over 20 years of Finance, Change & IT Project experience, Rob started Finstech in February 2020 as an IT & Resource consultancy. Rob is really keen to help job seekers to create CV’s that increase a candidate’s chance of being selected for an interview, so has shared his CV to provide a model for others to use. This first paragraph should be a summary of you (the candidate), your relevant background and why you are particularly suitable for the role which you are submitting the CV for. Include any relevant qualifications in here, any methodologies specific to the industry. Being the first thing on the CV, this is an important paragraph so include anything you think will make it memorable (for the right reasons!) to the reader.

BUSINESS SKILLS

* Prince2 & Agile Practitioner, Six Sigma Green Belt and significant project experience
* Excellent Leadership & stakeholder management skills to Executive level.
* Line Management experience (to a Project Manager and Business Analyst level)
* A flair & passion for mentoring & training colleagues around the Business
* Project experience includes; Business Change, Business transformation, I.T. platforms, Finance, Solvency II, Data Analytics, Big Data and data warehouse migration
* MS Project, Clarity, Open Workbench, Jira project tools

PROFESSIONAL EXPERIENCE

## MANAGING DIRECTOR, FINSTECH LTD, Ipswich/London Feb 2020–Current

Creation of an independent IT & Recruitment consultancy focused on providing IT, Accounting & Financial Services resources to its clients.

* Regular provision of potential resources to clients, advertising and engaging candidates
* Developing relationships with clients and agreeing TOBAs
* Creating a website from scratch, engaging vendor to provide update and creating the content
* Daily Candidate spotlight initiative creation, which has since been copied by a number of agencies

## IT PROJECT MANAGER, WILLIS TOWERS WATSON, Ipswich Oct 2015-Jan 2020

Project managing the data & analytics delivery as part of a MS Azure cloud based Broking Platform application programme. The team was responsible for developing a renewals load from multiple sources systems and countries, as well as the presentation of the key Broking KPI’s in PowerBi.

* Creation of strategic delivery roadmap for data & analytics element of programme
* Implementation of on-premise PowerBi server solution & subsequent migration to cloud app
* Successful pitch for increase in team resource to support strategic delivery plans
* Liaising with Corporate teams to implement auto-deployments & other cloud-based initiatives
* Transition of project into BAU support, first cloud-based application to successfully do so

## GROUP RISK PROJECT MANAGER, AVIVA UK, Norwich May 2015-Sept 2015

Responsible for managing the implementation of a quote platform upgrade and a new policy administration system including data migration from 9 legacy source systems.

* Leading the re-planning of the programme including preparation and presentation of delivery options to project sponsors & key business stakeholders
* Application of Agile principles to the quote upgrade project which has seen the project deliver to plan and get some excellent feedback.
* Preparation and implementation of test MI including defect predictions, tracking against plan and providing stakeholders with an up-to-date view of the delivery.

## PROGRAMME MANAGER, AXA INSURANCE, Ipswich/London Oct 2013-Feb 2015

Structuring and managing an £8m project, impacting all areas of the Business including Pricing & Underwriting, Compliance, IT, Operations and Intermediary Partner relationships to develop a new I.T. platform for issuing insurance quotes, the first of its kind in the UK Insurance market.

* Establishing the project structure and governance, and working with the Exec to create a roadmap aligned to the overall business strategy.
* Delivering £2m Net Profit benefit (estimated) from the project, as well as the potential to deliver far more due to the data enrichment strategy & implementation of the medium-term data solution.
* Recognising the lack of support from the change function on the programme, and revising the scope and strategy accordingly, obtaining sign off from key Exec stakeholders.

## SOLVENCY II PROJECT MANAGER, AXA INSURANCE, London Mar 2012-Oct 2013

Responsible for managing the delivery of the Solvency II programme (Pillars 1, 2 and 3) for AXA UK, including Insurance/Wealth/PPP/Ireland/Investment entities.

* Creation of a level 1 and level 2 plan for AXA UK, including all entities (Insurance, Wealth, PPP, Ireland and Market & Credit) which hadn’t previously been in existence.
* Forming a UK Solvency II forum with other entity Project Manager’s to ensure alignment of delivery on Group requirements and create a platform for sharing best practice.
* Recognising the lack of resource on the project within AXA UK and creating a culture of efficient compliance delivery or value add, rather than best practice for the sake of compliance – which has involved the influencing of some Senior Project Leadership members within AXA Group (Paris).

## PREVIOUS ROLES

### AXA UK - Sunday Times Top 25 Best Big Companies Project Manager May 2013–Sept 2013

### AXA UK - Data Warehouse/Migration Project Manager Dec 2012–May 2013

### AXA UK - BI Requirements & Implementation Lead Sep 2010–Mar 2012

### AXA UK - Management Accountant May 2008–Sep 2010

### Maritime Transport - Management Accountant Feb 2006–May 2008

### Various Mar 1998–Feb 2006

I started working as a Junior Accounts Clerk in 1998 and progressed through the ranks into to a Management Accountant level, which was the level of position I held from 2002 through to my Management Accountant role at AXA. I have worked in the Energy (Siemens Metering), Transport (ABP), Agricultural (Associated British Foods) and Insurance (AXA, Cox) industries and also have some experience within the public sector with a short-term contract role for Suffolk County Council in the Public Protection Directorate.

QUALIFICATIONS

## NLIGHTEN TRAINING Agile Practitioner course Feb 2015

## QA TRAINING Prince2 Foundation & Practitioner Jun 2012

## BPP, LONDON CIMA Foundation course (distance learning) Jan 2001

## SUFFOLK COLLEGE GNVQ Advanced Diploma in Business & Finance Jun 1999

## COPLESTON HIGH SCHOOL 7 GCSE’s A-C (including Maths & English) Jun 1995

RECOMMENDATIONS

**Project Team member (WTW)** – “During this time, Rob's main role was a Project Manager. He's one of the very best managers I've worked with and had a key impact on the success of our team.”

**Project Team member (WTW)** – “He was a PM and I was a BA on the project. I realised quickly that he has two great traits: a view on the bigger picture and a management nature that lets you know that he has your back.”

**Former Manager (AXA)** – “Worked with Rob for a number of years whilst he was a project manager covering a multi-million pound project at AXA. Rob is a hard-working, tenacious PM who will push for results whilst ensuring excellent communication.”